



**Fostering
collaboration
to energise
supply chain
evolution**



 **CONSULTANCY**

 **RESOURCING**

 **DEVELOPMENT**

 **TPL *MANDI***

S I N C E 1 9 7 0

Some questions frequently raised prior to joining the TPL MANDI Suppliers to Retailers Group...

- What are the benefits of membership?
- What issues are discussed by members?
- How can I talk freely in a forum which may include my competitors without giving away confidential information?
- What sets TPL MANDI apart?
- How do I know joining TPL MANDI will bring the benefits you suggest?

We are happy to let our members answer...

“ As a supply chain director who is new to this sector, I have found TPL MANDI hugely helpful. I find myself attending meetings in which the collective decades of experience is freely aired and shared. TPL MANDI and its members are passionate about the industry and are helping to drive through some of the changes we need to remain competitive.

TPL MANDI is also excellent for networking and I have seen great examples of where this networking has led to real benefits, including collaboration between suppliers. In one case, two companies realised they were both sending part loads from Lincolnshire to Scotland; they immediately set about working out how to share the same transport.

Apart from the real business benefits, TPL MANDI activities are good fun and provide me with time to reflect on what needs to be done next – something that is more difficult when I am at my desk running a six site FMCG operation. ”

John Power – Supply Chain Director, The Silver Spoon Company

“ Through TPL MANDI, members get to confront, in a highly constructive and open manner, the really challenging issues which exercise the minds of those with responsibility for the supply chain in their organisation, such as fuel rates, factory gate pricing and shelf ready packaging. I have learned a great deal from hearing the experiences, views and input of others – both peers and experts from each side of the fence. Being part of TPL MANDI also provides an excellent forum for tabling your own business issues and receiving feedback on the do's and don'ts from like minded people who have had similar experiences.

If you are a supplier to the retail multiples you will find TPL MANDI membership a valuable use of both time and money; the benefits I and my company have realised during the 10 years I have been a member are undoubted. ”

Helen Manley – Head of Logistics, Henkel Limited

“ TPL MANDI has an intimacy and trust amongst members which allows full and frank discussions at meetings. In particular you get an excellent insight into what is coming down the track, what the next big thing will be. It provides unique access to a quorum of valuable knowledge which extends beyond the meetings through the network of contacts that each member develops. For me TPL MANDI remains unique and the meetings are an essential date in the diary. ”

Stewart Imeson – Logistics Controller, Fox's Biscuits

“ TPL MANDI allows people with a common purpose to get together to solve issues that we all share – to tap into a pool of experience and expertise in a collaborative way. My colleagues always leave TPL MANDI meetings with at least one valuable learning. They are also wonderful opportunities to compare and validate the way you do things with the approach peers take, which is reassuring.

Put simply, I'm a member of TPL MANDI because it makes a difference. ”

Gary Horsfield – Supply Chain Director, PepsiCo UK & Ireland.



TPL *MANDI*

To confirm your interest in joining the TPL *MANDI* Suppliers to Retailers Group please contact Mark Brittain who will be happy to answer any questions you may have and arrange membership

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